optimal solutions

Modeling and programming of a DH system

Optimization and Analytics for your business

Stefano Morgione



LIETUVOS ŠILUMOS TIEKĖJŲ ASOCIACIJA

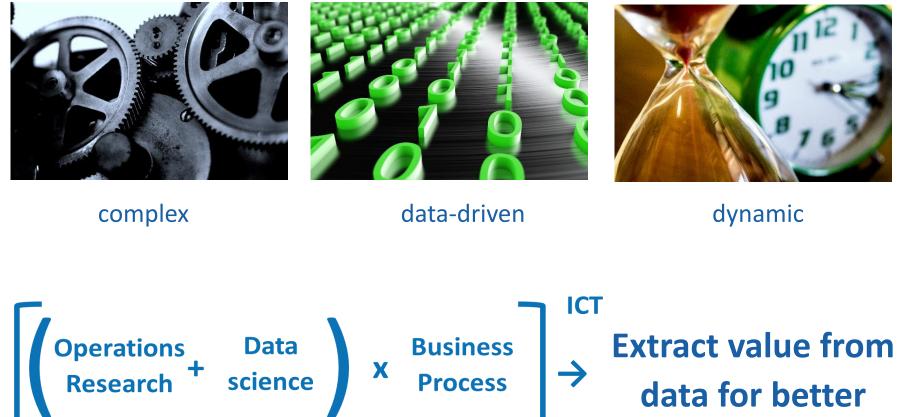
Vilnius, March 7th 2019

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OPTIT'S WAY: OPERATIONS RESEARCH APPLIED TO INDUSTRY 4.0

Business Processes in Industry 4.0 / IoT (r-)evolution are















Founded in 2007

Spinoff of the Operations Research (OR) team of the University of Bologna

We develop solutions and services based on analytics & optimization Young and highly skilled team: everyone holds a **STEM Master Degree** or **PhD**

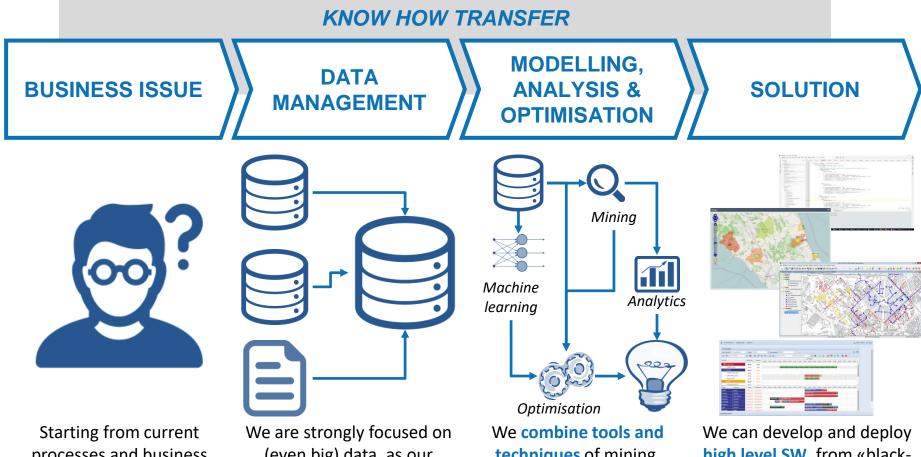
We are Data scientists, Business consultants, Operations Research specialists, SW application dev. professionals We work for **medium** and large enterprises in several industries: Energy, Waste, Logistics, Retail, etc.

We participate in the scientific community and active in fostering *"OR in Practice"* 2 main Offices Consultancy services and Commercial HQ in Bologna

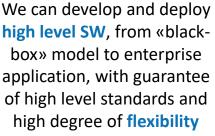
SW Factory in Cesena



OUR APPROACH

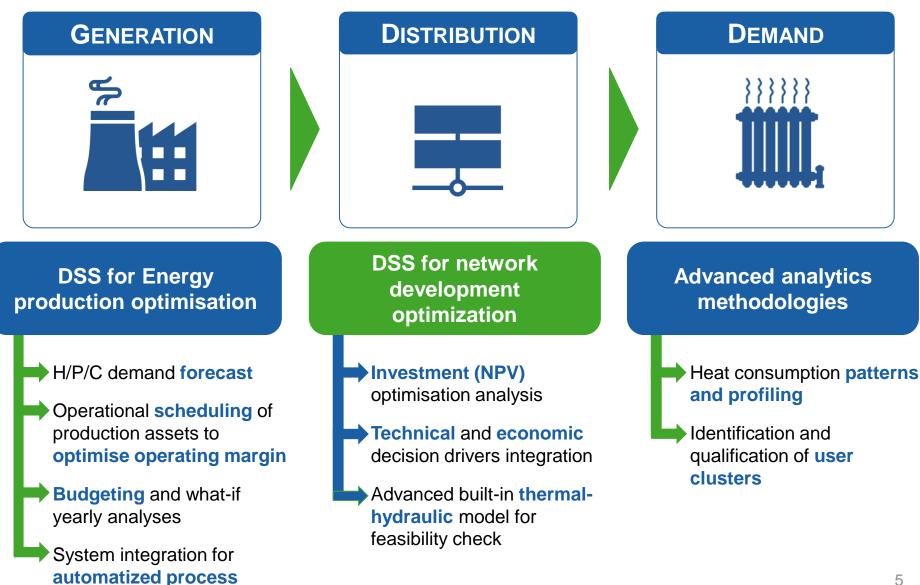


Starting from current processes and business objectives, our consultants help you define the business issues to be addressed We are strongly focused on (even big) data, as our scientists «crunch» them to **extract insights**, answer questions (and – mostly – make new, better ones) We combine tools and techniques of mining, machine & deep learning, optimisation in order to identify a full «resolution strategy» for the issue



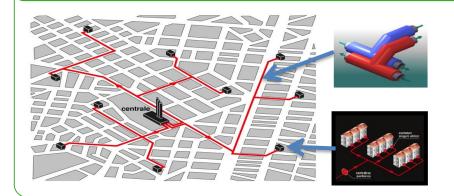


OUR VALUE PROPOSITION FOR THE DISTRICT ENERGY INDUSTRY





THE BUSINESS OBJECTIVE



How to plan District Heating (& Cooling) **Network Development** roadmaps that maximise the Return on Invested Capital (i.e. **Net Present Value**), amongst countless possible options?

CHALLENGES FOR DECISION MAKING



Geographic dimension of the business issue (overcome Excel)



Economic value assignments on costs and revenues sides



Several possible potential scenarios (what-if)



Thermal-hydraulic feasibility analysis of proposed solutions





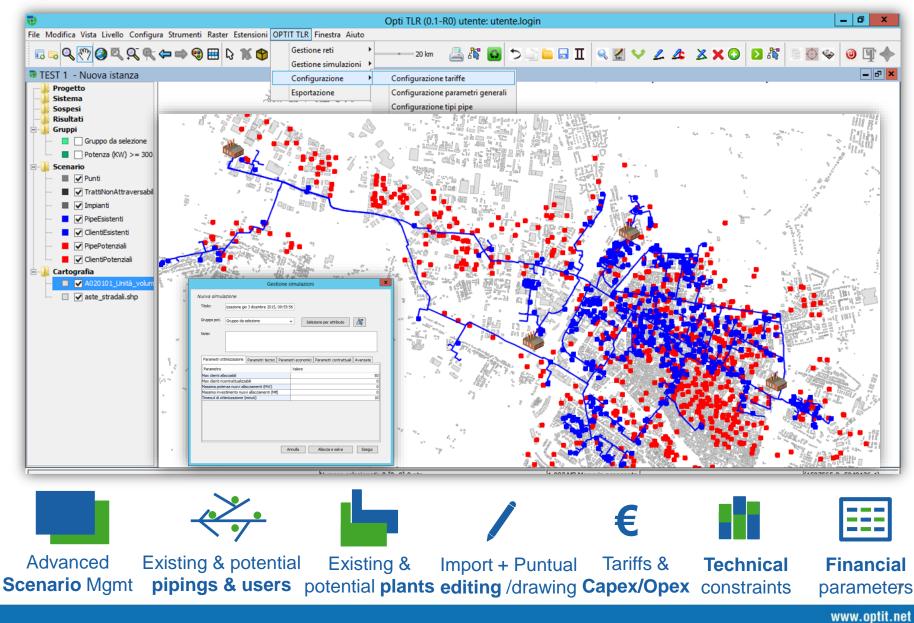




ЈАВНО КОМУНАЛНО ПРЕДУЗЕЋЕ БЕОГРАДСКЕ ЕЛЕКТРАНЕ

optimal solutions

OPTIT'S SOLUTION'S KEY FEATURES





DH DEVELOPMENT OPTIMIZATION

Development of new DHC networks

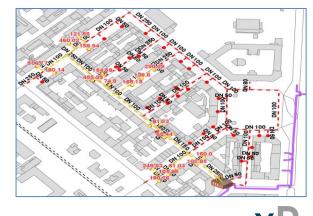
- Network extension to optimise NPV / ROI
- Optimal dimensioning of the potential piping to respect thermalhydraulic constraints
 - Economic KPIs of each scenario

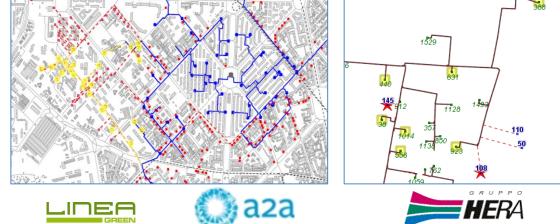
Expansion of existing networks

- Optimal strategy for new customer connections
- Dimensioning of new connection piping
- Technical analysis of the new network set-up

Saturation of existing networks

- Strategic evaluation of recontractualization of existing customers after demand reduction
- Maximization of heat production capacity for further development







DH SCENARIO ANALYSIS SIMULATION

Investment Analysis

Validation and refinement of pre-set **network expansion** scenarios

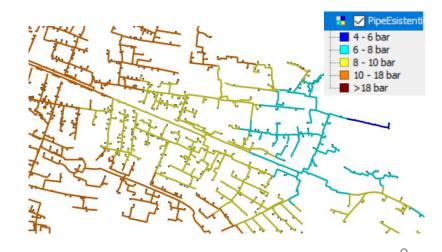
Evaluation of Integration of new sources

Impact assessment of new economic frameworks

Parametri i	nput										
Parametro				Valore				K L		М	
GRUPPO DI RIFERIMENTO				Potenza (KW) >=	a (m) <=	-		-		IVI	
Costo fisso contratto nuovo allaccio (€)						0		INDICE	VALORE		
Costo fisso contratto ricontrattualizzazion					10	0		VAN	€	399.739	
Pressione min diente (bar)				0,4					TIR		12,1%
Fattore contemporaneità				0,6					ВРТ		14
Tasso di interesse VAN Max clienti allacciabili				0,065							
						5					
Max clienti ricontrattualizzabili Profilo min ricontrattualizzabilità (h)						10					
Profile a				1	1						
Pression	A	В	С	D	E	F	G	H	I		J
Pression 1	ANNO	RICAVO	COSTO	AMMORTAMENTO	IMPONIBILE	TASSE	FLUSSO_NETTO	COEFF	VALORE ATTUALIZZ	ATO VALO	RE_ATT_CUMULATO
Orizzoni 2	0	€ 221.612	€ 1.093.214	€ 23.296	€ 65.348	€ 20.519	-€ 892.122	1,000	-€ 892	.122 -€	892.122
Sconto i 3	1	€ 354.579	€ 357.999	€ 28.656	€ 113.175	€ 35.537	-€ 38.957	0,926	-€ 36	.071 -€	928.193
Tariffa a Fattore 4	2	€ 443.223	€ 362.768	€ 32.229	€ 145.060	€ 45.549	€ 34.906	0,857	€ 29	.926 -€	898.267
Sogla p 5	3	€ 487.546	€ 340.945	€ 34.016	€ 161.002	€ 50.555	€ 96.046	0,794	€ 76	.245 -€	822.022
D	4	€ 531.868	€ 367.538	€ 35.802	€ 176.945	€ 55.561	€ 108.769	0,735	€ 79	.949 -€	742.074
Rapport 6 Rapport	4										

Technical Analysis

- Thermal-hydraulic network physical model (pressure, velocity, heat balances)
- Resizing of existing piping to be revamped
- Analyses of fault & maintenance

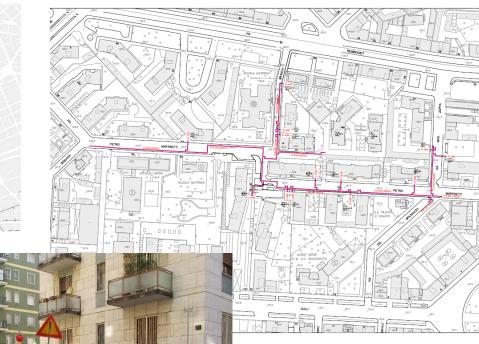




FROM ANALYSIS TO CONSTRUCTION SITE



Via Martinetti - Milan



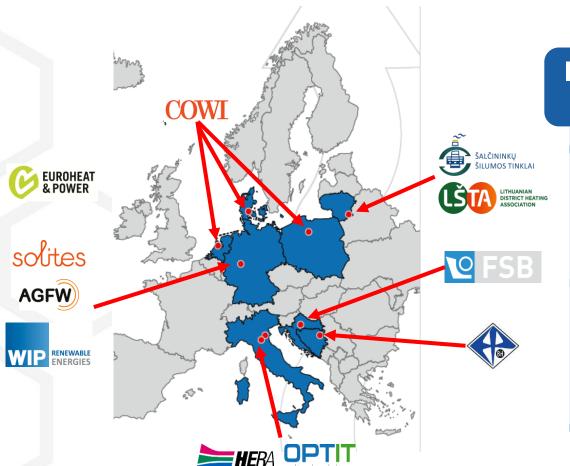




DECISION DRIVERS INTEGRATION

The tool allows for a smooth transition of the feasibility and commercial analysis from Marketing & Sales to Engineering department





grade DH

Improving existing DH networks in Europe:

- Initiate the DH upgrading process for 8 systems up to the investment stage (Generation, Distribution, Use)
- Produce Best Practices and Tools Handbooks
- Develop regional / national action plans for DHN retrofitting
- Replicate the proposed solutions across Europe



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DEMO CASE: SALCININKAI

KEY FIGURES

- Salcininkai is 45 km from Vilnius and has around 7,000 inhabitants in an area of 2.98 km²
- Installed heat capacity: 54.04 MW
- Heat supplied in 2016: 38.88 GWh
- About 2,200 consumers connected to DH network

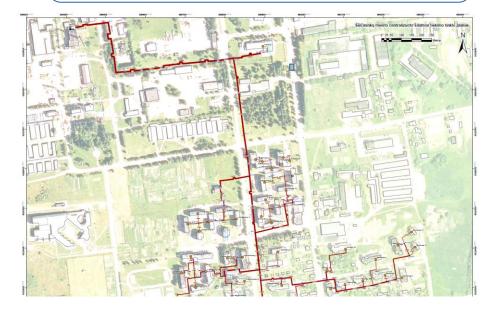
KEY FEATURES

- Fuel mix: Woodchips (69%), fossil fuels (18.2%) and other wood fuels (12.8%)
- Trasmission line is 18.7 km long (built mostly in 1980-1990)
- Poor piping insulation

MAIN ISSUES

- High heat losses (24.5% in 2016)
- Piping maintenance status (external corrosion and defects in installation)
- Overall aging of the assets







POTENTIAL UPGRADING MEASURES

Digitalization process

Integrating in the Mgmt & Ops processes innovative technological approaches

Integration of new energy sources



Solar thermal has been identified as best suited RES implementation:

- How to analyze the impact of the new generation mix on the overall thermal-hydraulic balance in various operating conditions?
- How to evaluate the investment scenario, in terms of CAPEX & OPEX, NPV, ROI?

What-if analyses at a design level

Defining potential key refurbishing opportunities of existing piping:

What would be the theoretical optimal piping dimensioning?



OPTIT'S APPROACH AND DELIVERABLES

Data collection

- Technical and economic framework of the existing network
- Reconstruction of georeferenced network graph shape file from a «non-informatized» drawing
- Design features of perspective solar thermal plant

Set up & Early Analyses

- Set up and configuration of the system in Optit's tool
- First simulation runs of existing network to calibrate thermal-hydraulic model
- Preliminary analyses on impacts of solar thermal integration
- Preliminary what-if optimization for piping sizing in «blank canvas» scenario

Final Analyses & Delivery

Final analyses on agreed scenarios:

- Thermal-hydraulic balance of the network (KPIs & Cartographic representation)
- Investment Evaluation: impacts on capital and operating costs and returns estimation (KPIs & Cash Flows)

Characterization of the DH system

Validation of methodology and early results

Technical and financial study for each scenario



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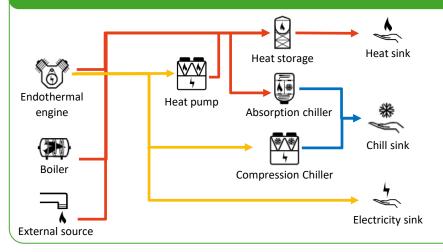
Characterization of the DH system

We are here

Validation of methodology and early results Technical and financial study for each scenario



THE BUSINESS OBJECTIVE



How to maximise **Operating Margins** of complex **Energy CHCP Production Systems** in view of variation of demand, prices and operating conditions?

CHALLENGES FOR DECISION MAKING



Complex plant configuration

Fine granularity (60'-15'- ...)



Energy demand forecasting



Technical and operative constraints



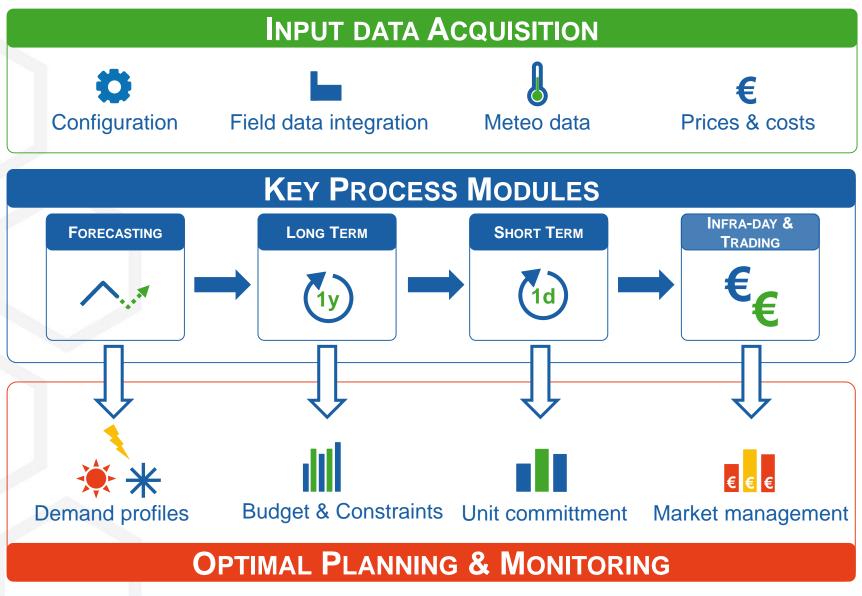
Multiple cost/revenue factors



Operating and managing reports



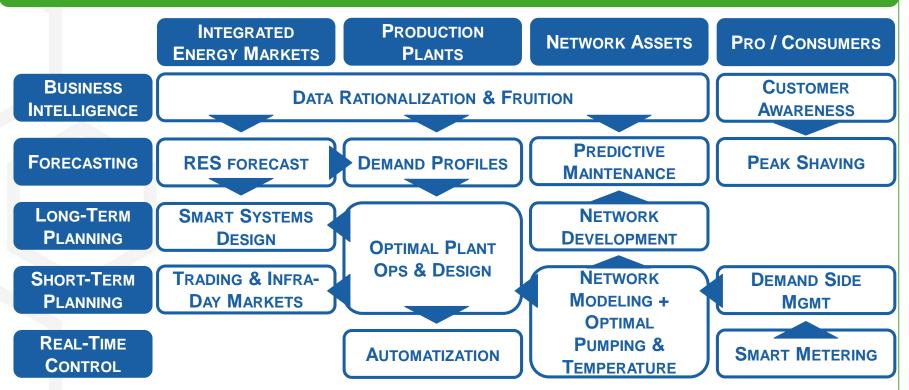
A FULLY ENGINEERED SOLUTION



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PARADIGM OF DECISION-MAKING 4.0: INTEGRATION



- Analytics allows to extract practical insights from raw data and ensures optimal decisionmaking (leveraging upon existing expertise)
- Digitalization & ICT allow to automatize the Analytics Intelligence and integrate it into the companies' internal processes
- These approaches may be applied also in **not-yet fully digitalized contexts**





Optit srl Legal Office: Viale Amendola, 56/d 40026 Imola (BO)

Office in Cesena: Via Ravennate 959 47521 Cesena (FC) Tel: 0547 385703 fax 0547 072802

Office in Bologna: Via Mazzini 82 40138 Bologna (BO) Tel: 051 4381574 Fax: 0514381575

P.I. 02756991200 - www.optit.net

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