

From Perceptions to Reality

Assessment of the Energy Sector

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9. April 2015

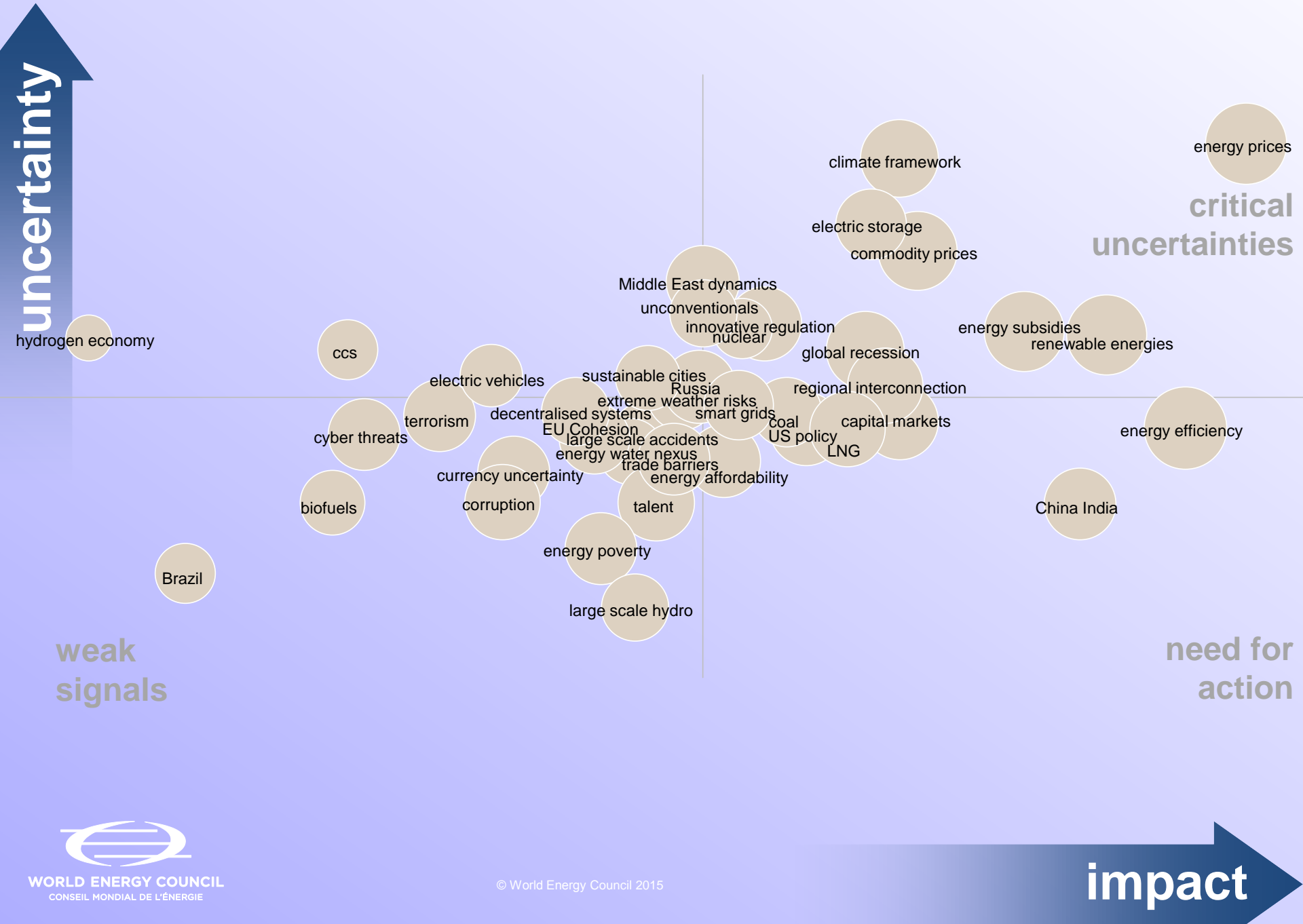
EY Baltic Utilities Seminar

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World Energy Issue Map 2015





uncertainty

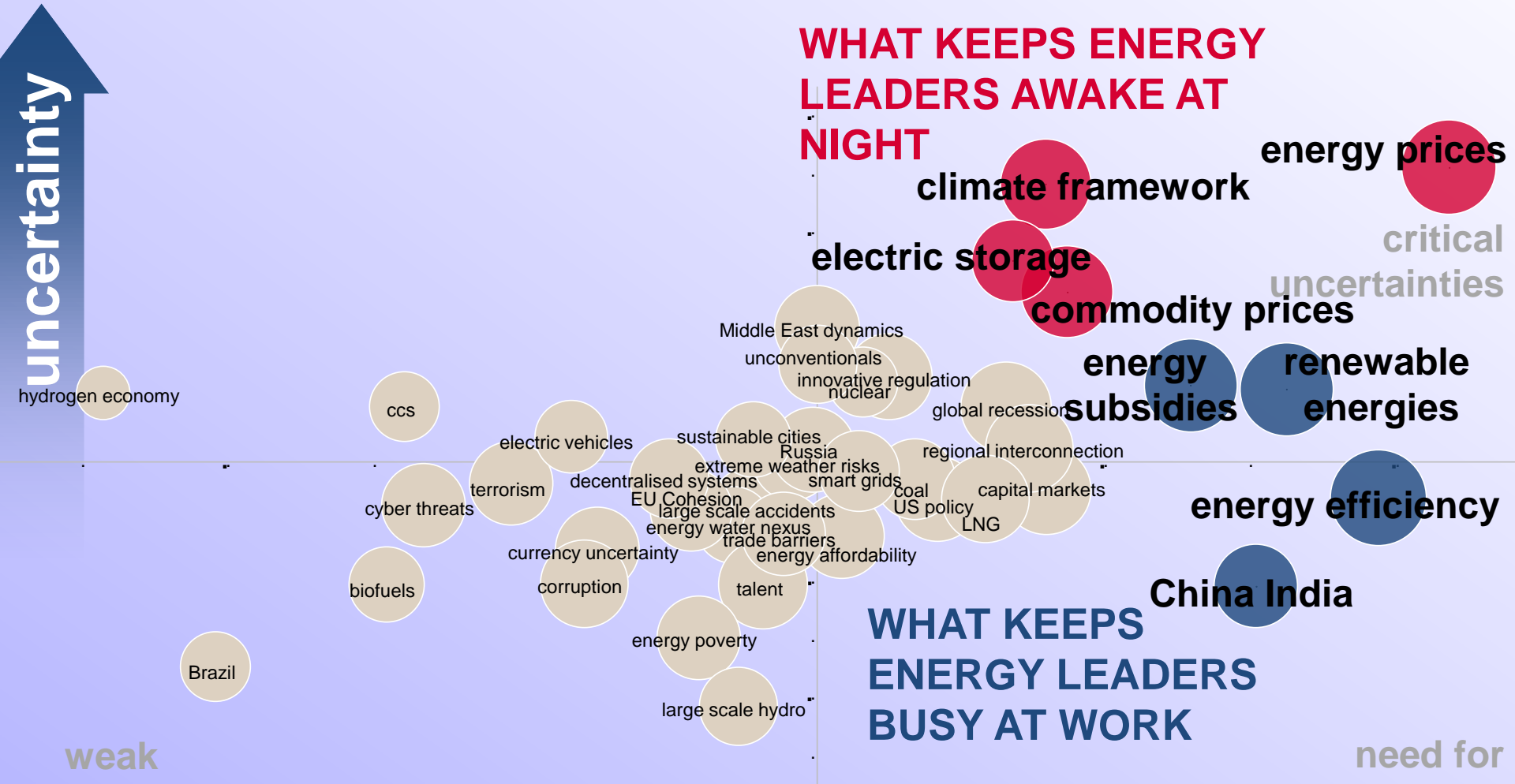
critical uncertainties

weak signals

need for action

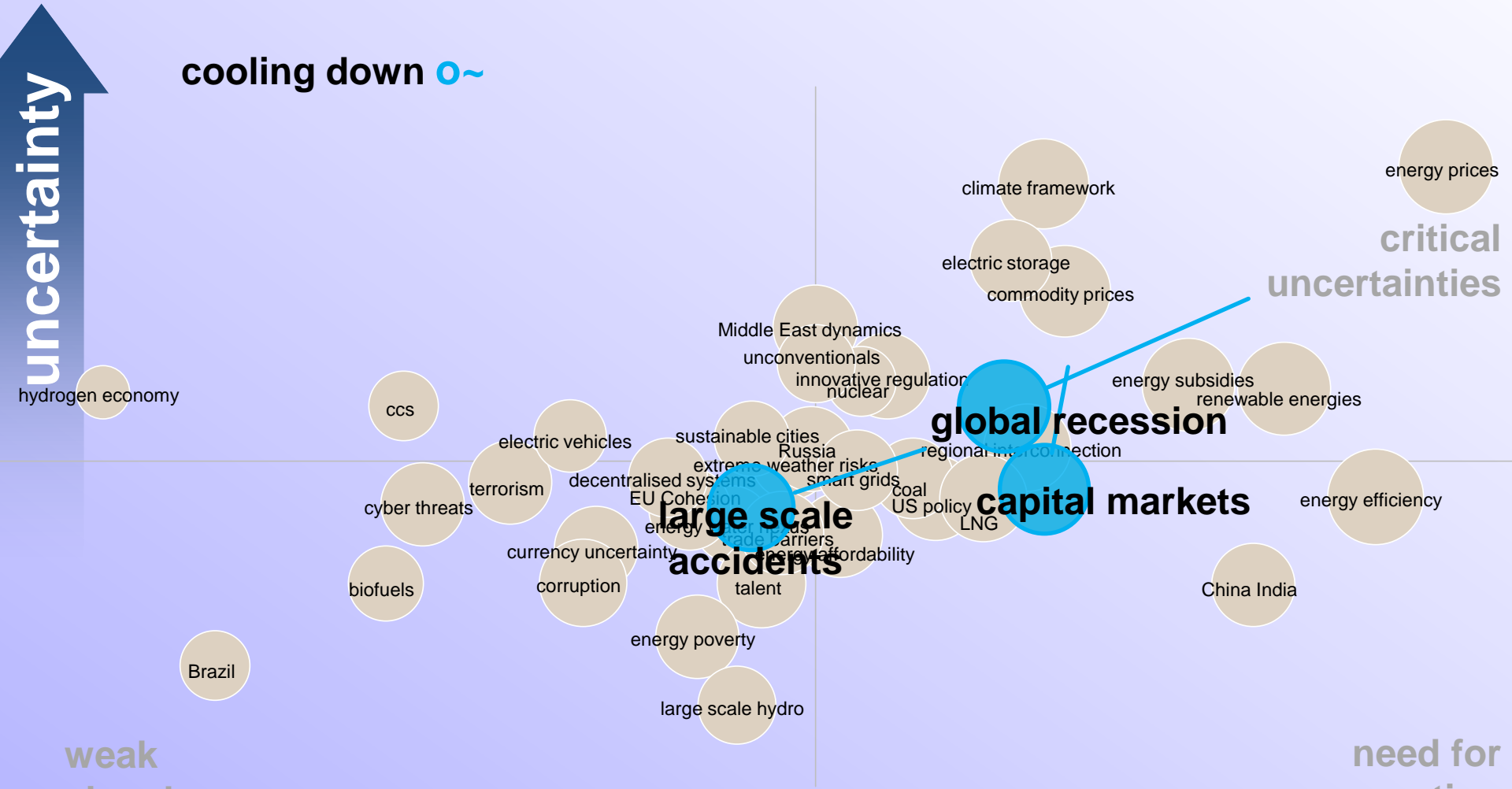
impact





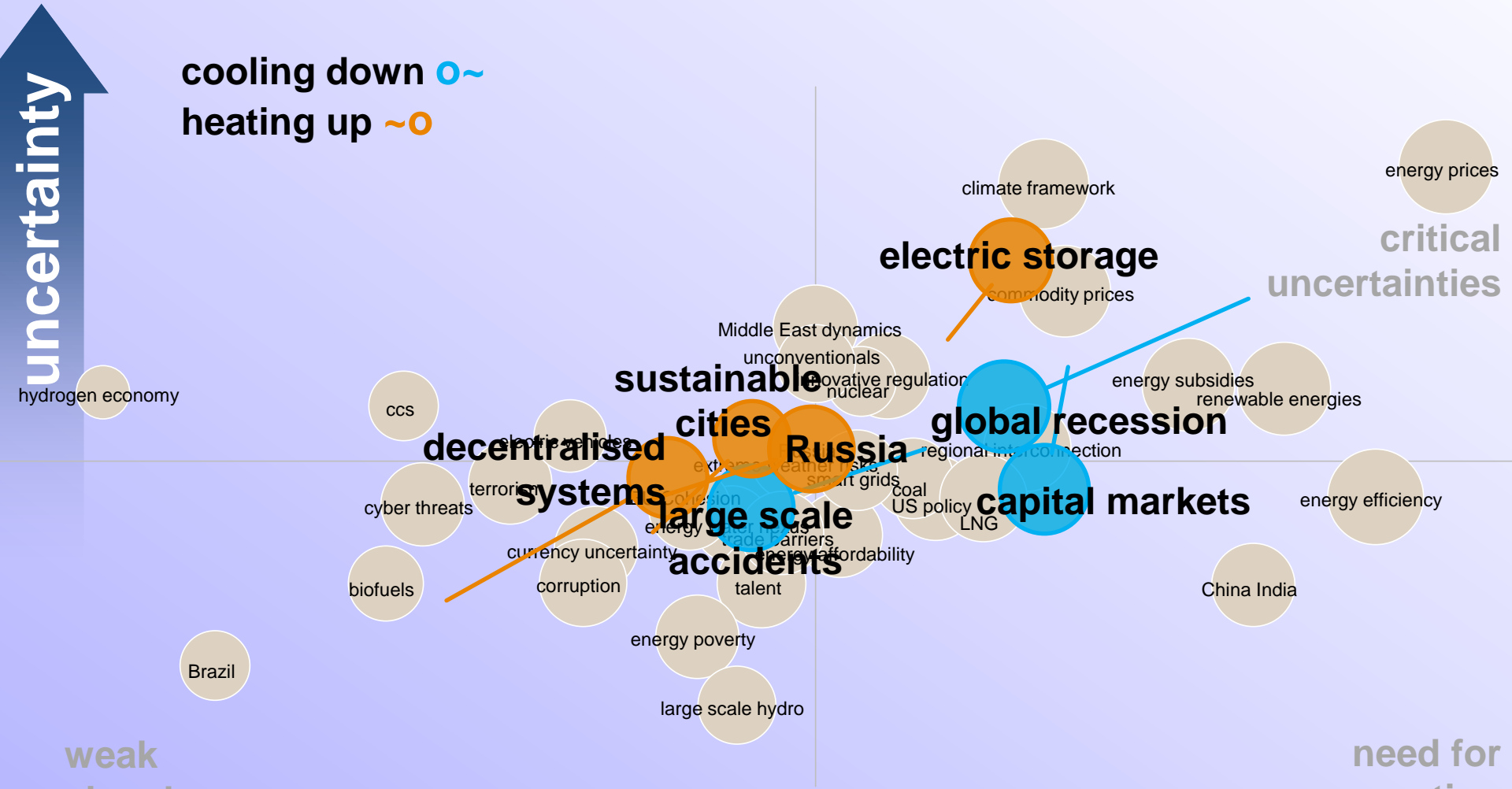
- ▶ energy efficiency and renewables remain priority action items
- ▶ China / India effects remain critical action items





- ▶ despite reduced concerns for global recession capital markets concerns remain of high impact
- ▶ concerns for large scale accident are cooling down



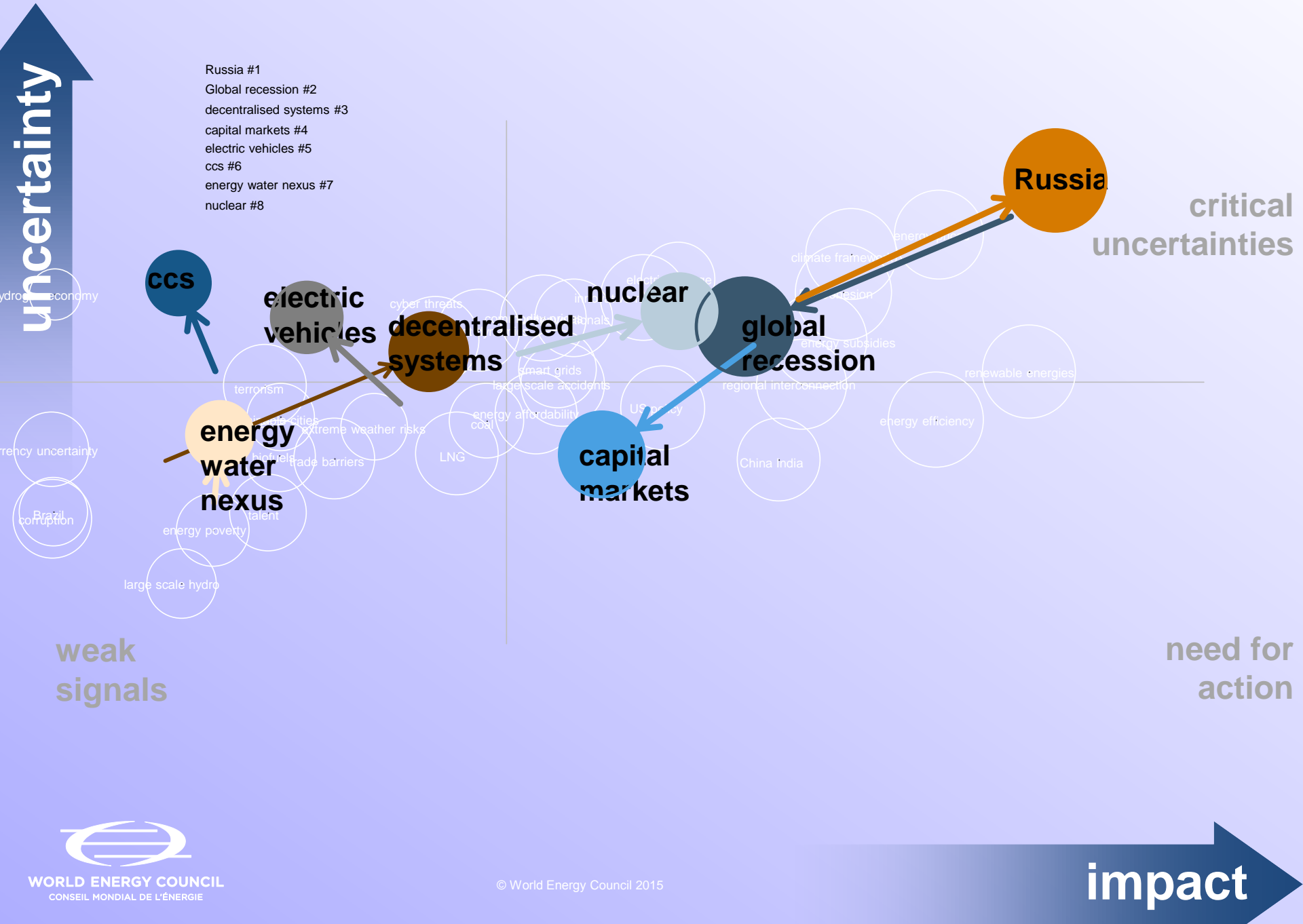


- ▶ tech-innovation (e-storage, sustainable cities & decentralises systems) is seen as more critical
- ▶ geopolitics (Russia) is higher on agenda



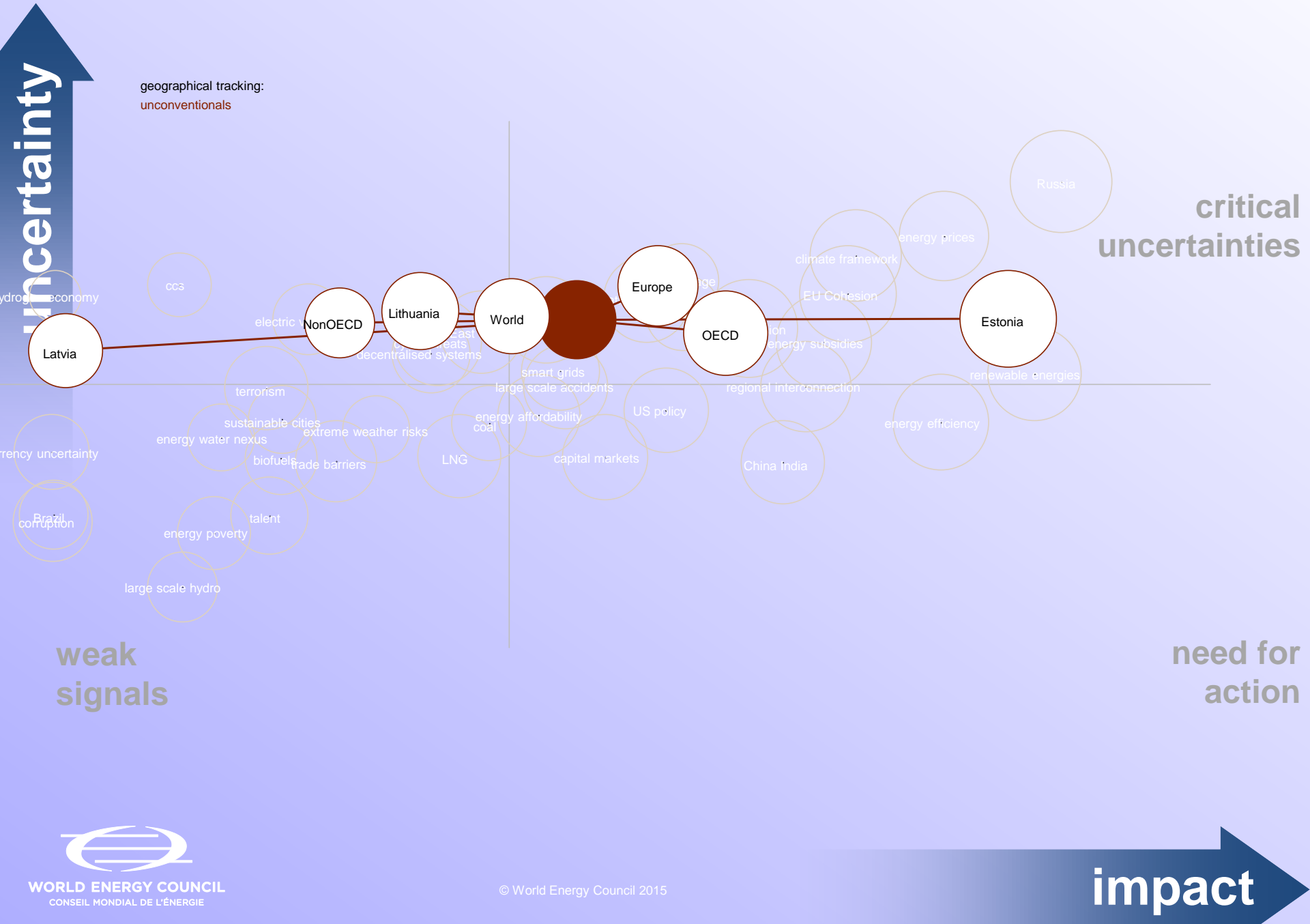
EU 28 maps

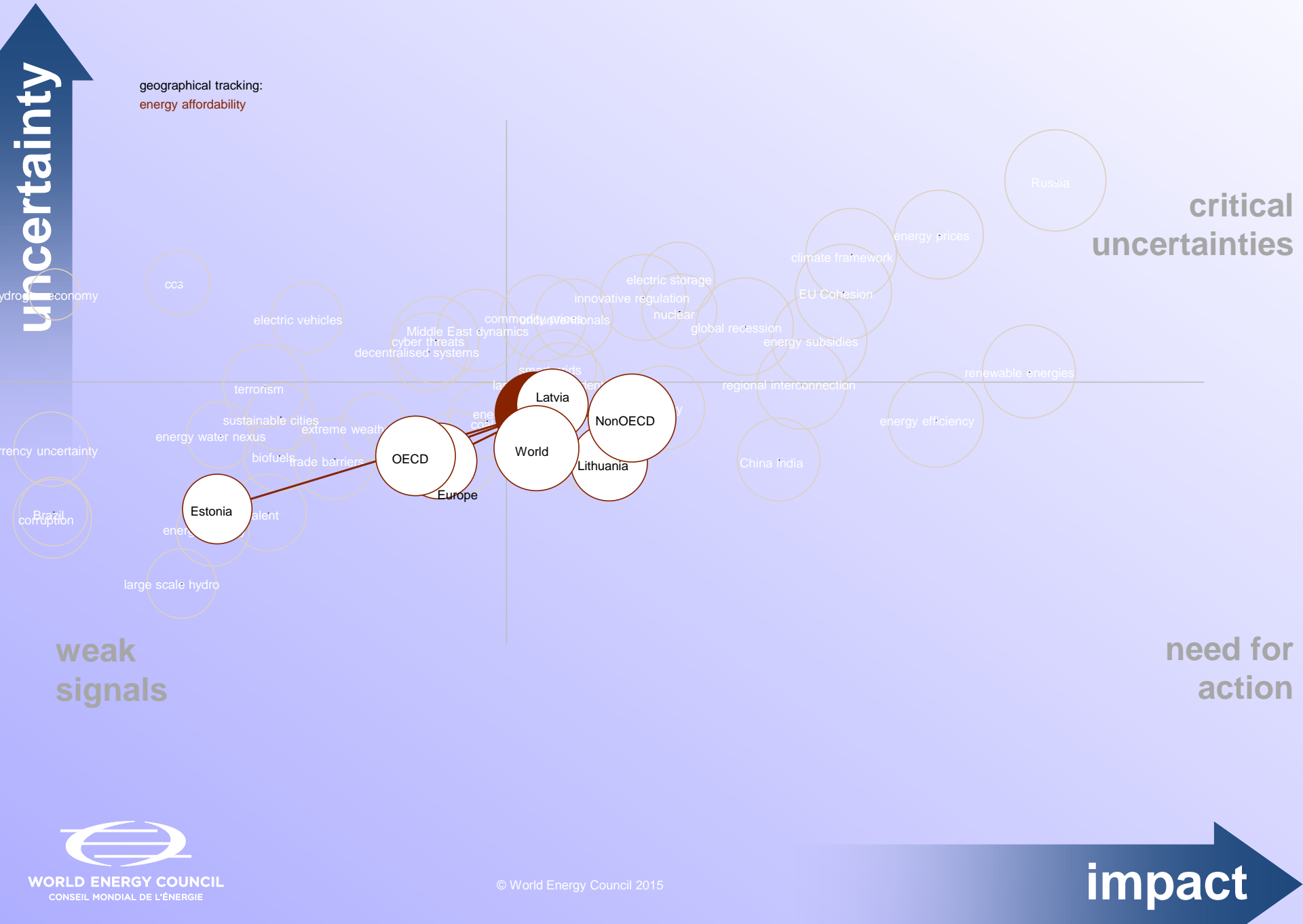


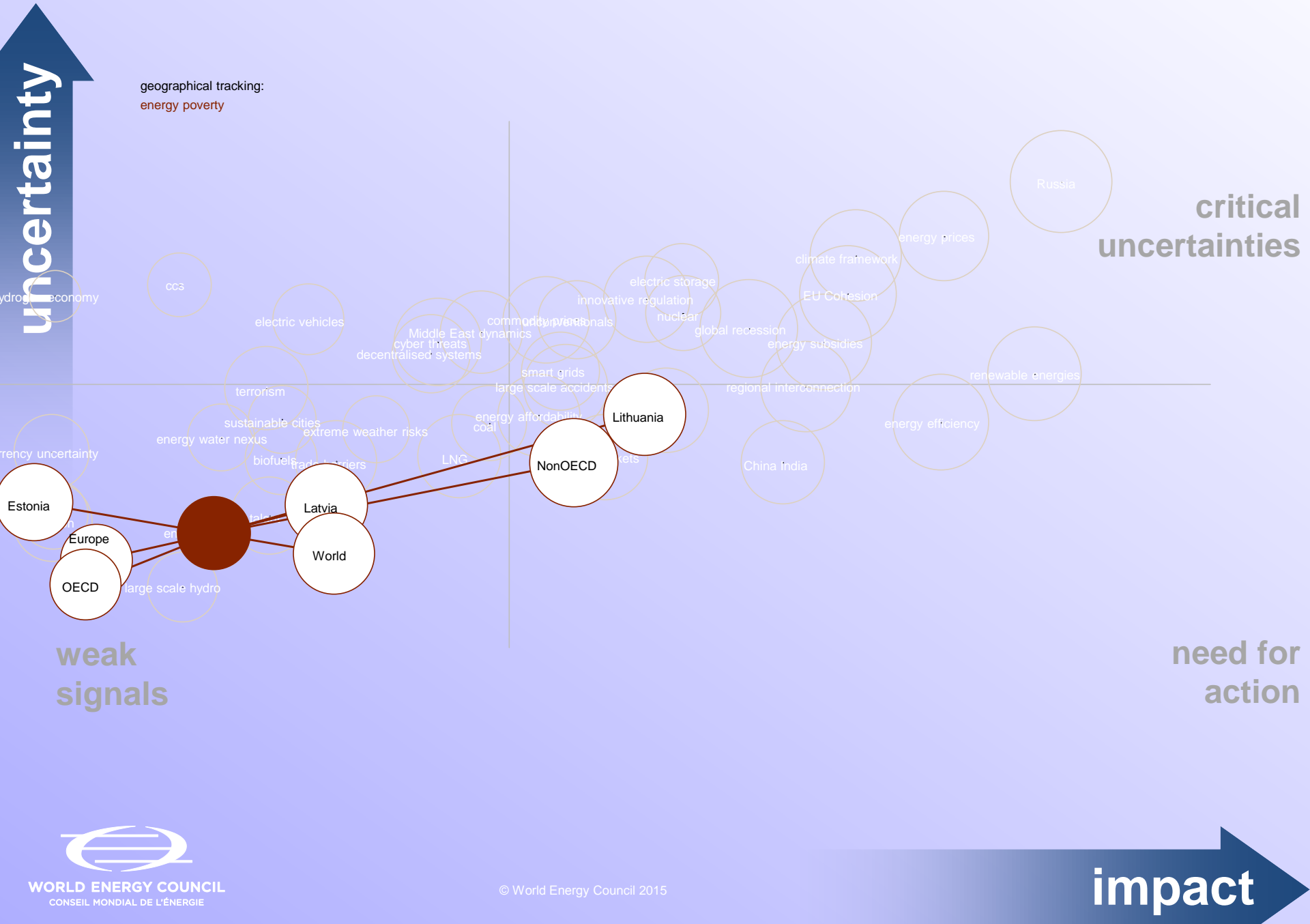


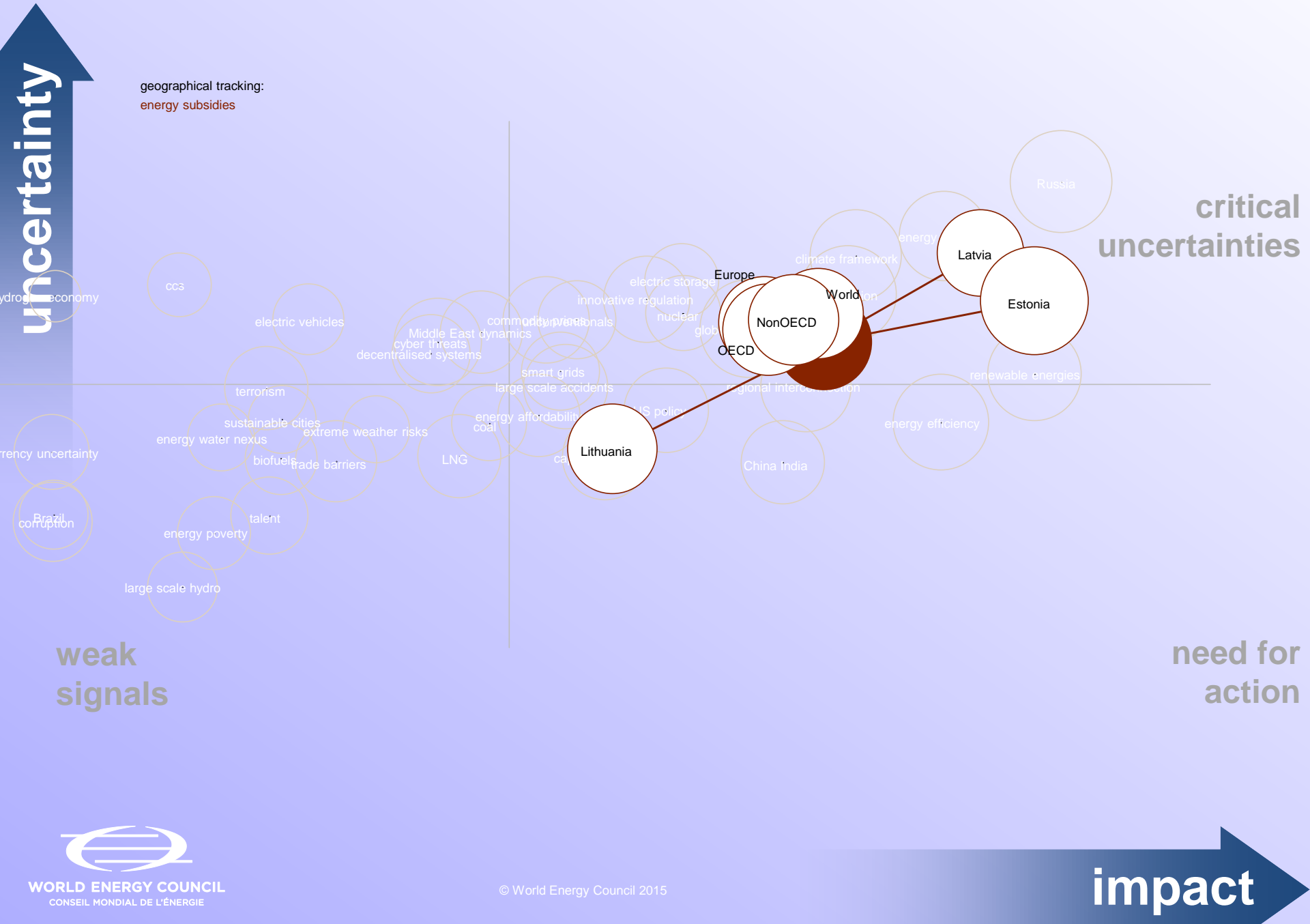
The Baltic States maps

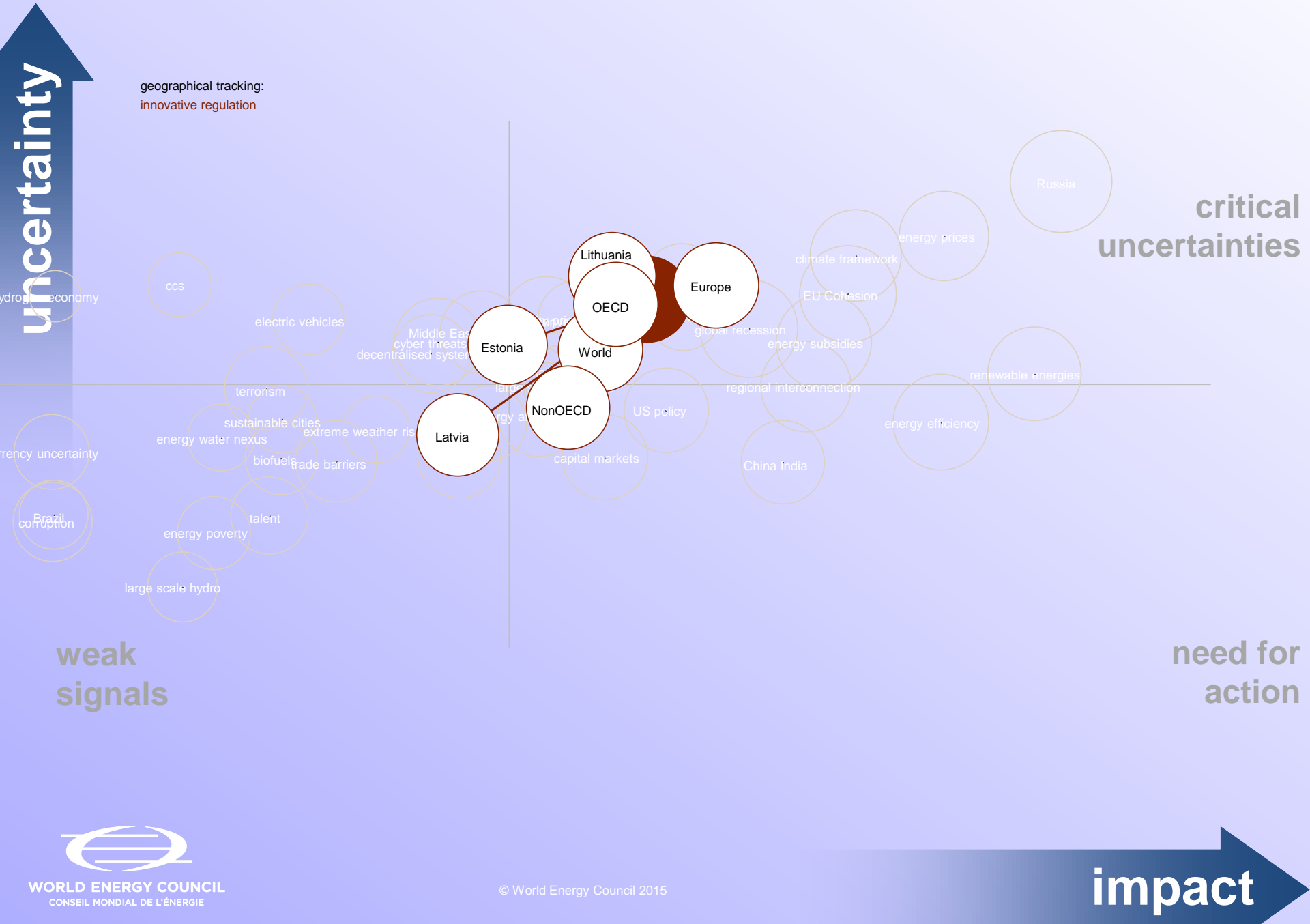












uncertainty

geographical tracking:
innovative regulation

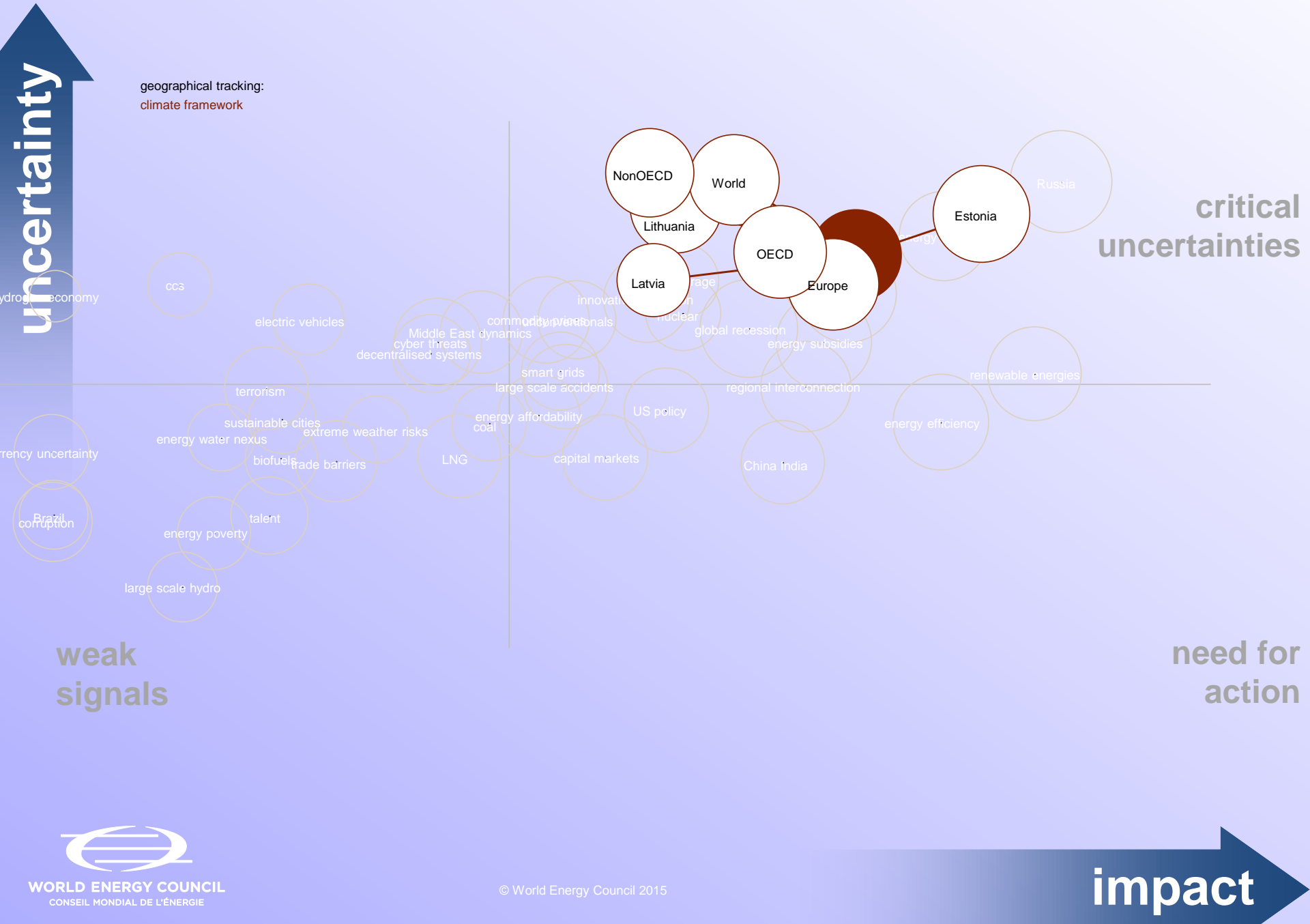
critical
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weak
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need for
action

impact

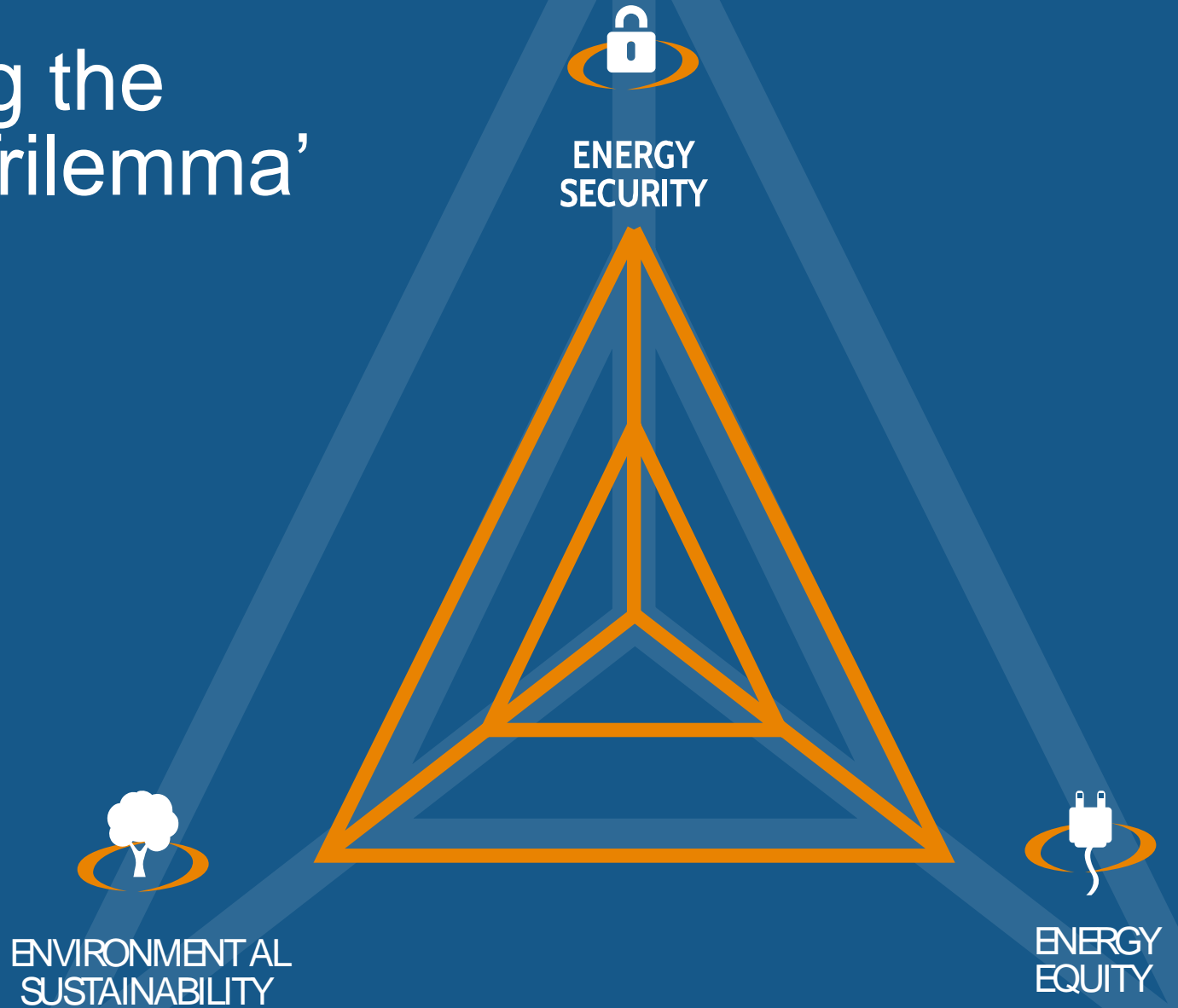




World Energy Trilemma 2014



Balancing the 'Energy Trilemma'



TOP 10

2014 Trilemma index

- 1 Switzerland
- 2 Sweden
- 3 Norway
- 4 United Kingdom
- 5 Denmark
- 6 Canada
- 7 Austria
- 8 Finland
- 9 France
- 10 New Zealand



Energy Security

- | | |
|------------|------------------|
| 1 Canada | 6 Denmark |
| 2 Russia | 7 Bolivia |
| 3 Qatar | 8 United States |
| 4 Romania | 9 United Kingdom |
| 5 Colombia | 10 Australia |

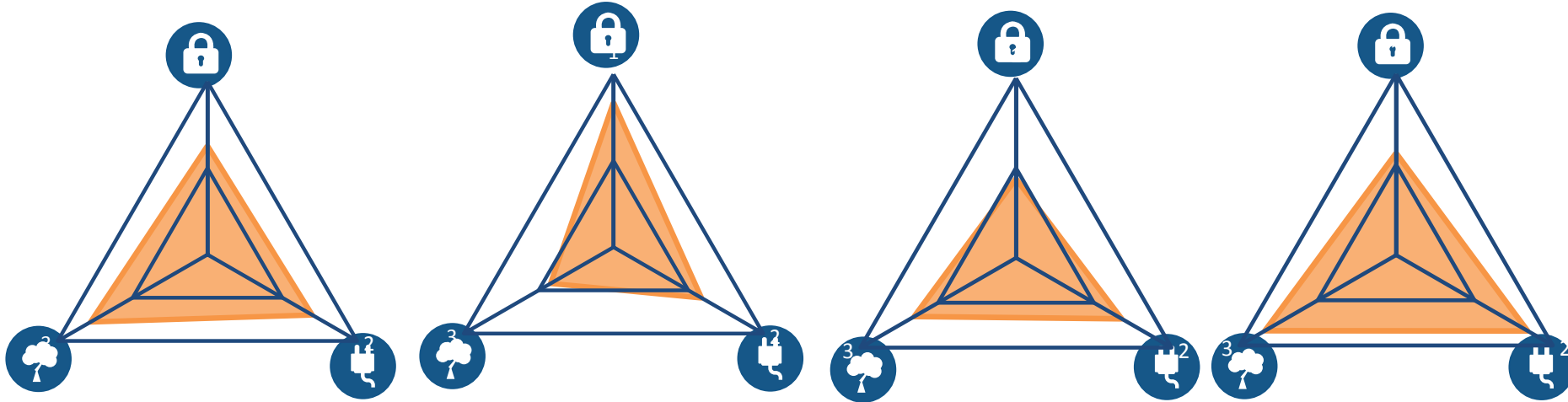
Environmental Sustainability

- | | |
|---------------|-----------|
| 1 Switzerland | 6 Sweden |
| 2 Costa Rica | 7 Uruguay |
| 3 Albania | 8 Austria |
| 4 Colombia | 9 Denmark |
| 5 Norway | 10 France |

Energy Equity

- | | |
|-----------------|------------------------|
| 1 United States | 6 Qatar |
| 2 Canada | 7 Saudi Arabia |
| 3 Australia | 8 United Arab Emirates |
| 4 Luxembourg | 9 Hong Kong, China |
| 5 Switzerland | 10 Austria |

Performance of EU-28 countries



Northern Countries

- 5 Denmark
- 2 Sweden
- 4 United Kingdom
- 8 Finland
- 22 Ireland
- 37 Lithuania
- 43 Latvia
- 75 Estonia

Eastern Countries

- 17 Slovakia
- 28 Czech Republic
- 33 Hungary
- 42 Poland
- 54 Romania
- 67 Bulgaria

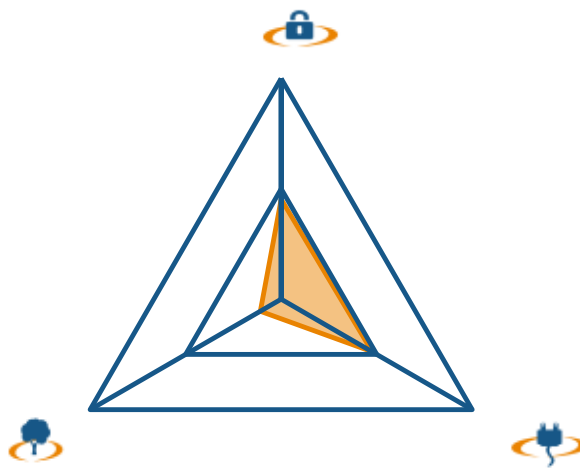
Southern Countries

- 15 Spain
- 24 Slovenia
- 25 Portugal
- 29 Italy
- 32 Croatia
- 51 Greece
- 63 Cyprus
- 65 Malta

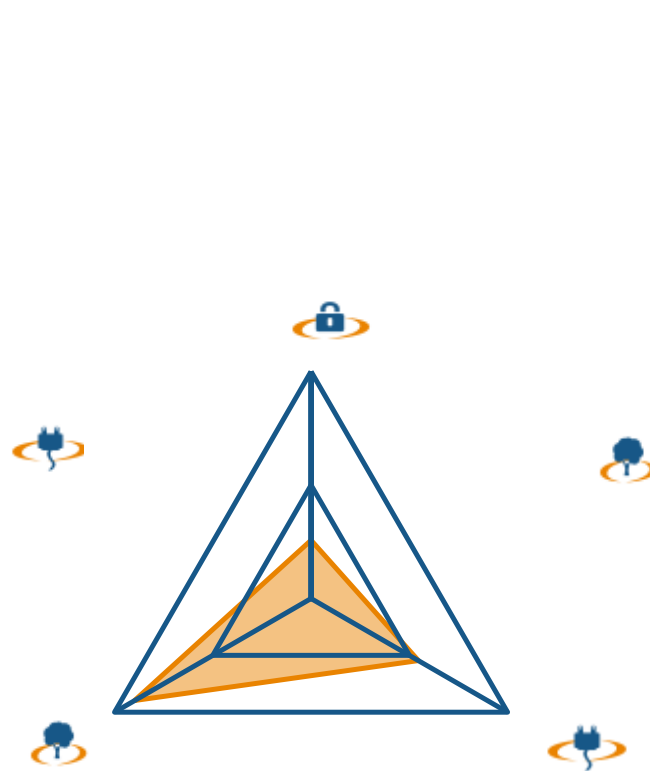
Western Countries

- 7 Austria
- 9 France
- 11 Germany
- 14 Netherlands
- 21 Belgium
- 18 Luxembourg

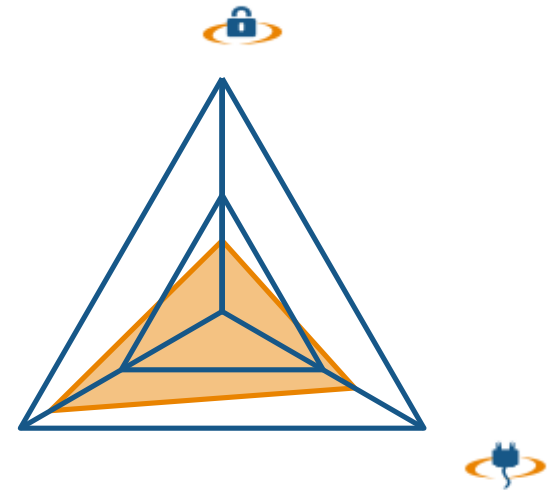
Energy Trilemma 2015 for the Baltic States



Estonia on rank 75



Latvia on rank 43



Lithuania on rank 37

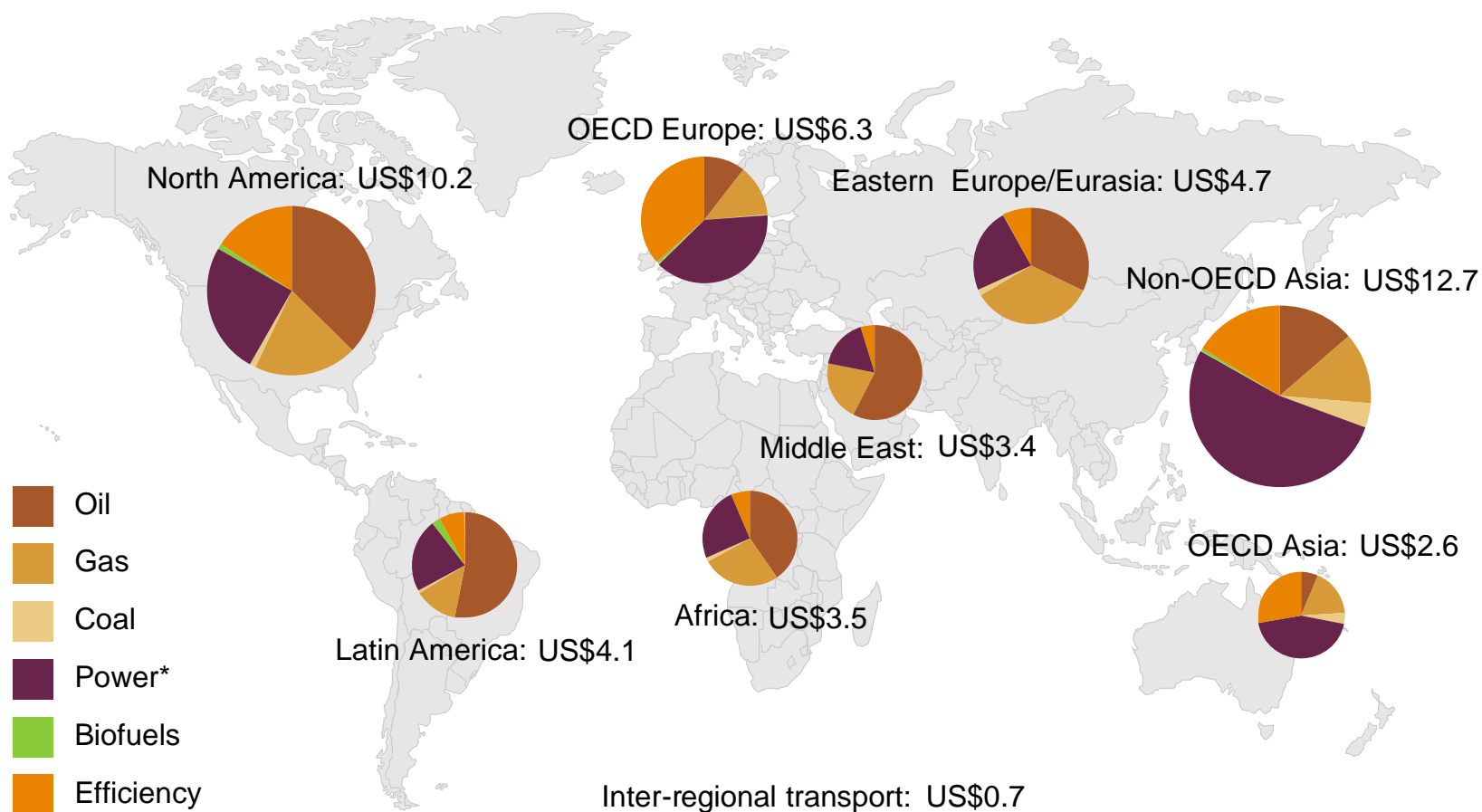
Financing energy investments: challenges ahead



The world is far away from achieving sustainable energy systems

- 1.2 billion people live without access to electricity
- 2.8 billion people lack access to clean cooking facilities
- Population growth from 7 to 9.3 billion people by 2050
- Energy demand is expected to increase between 27% and 61% by 2050
- CO₂ emissions continue to grow
- Cumulative investment of US\$48trn to US\$53trn needed by 2035

Investment needs to 2035 in trillion dollars



* Power includes generation, transmission and distribution

Three key questions at the centre of attention

1. Is there enough available capital at the right cost?
2. Will the existing funding instruments be able to channel capital from the investor community to the energy sector?
3. Can the energy sector attract and absorb capital on this scale?

Key risks in energy sector

1. Regulatory uncertainty (politics in energy policy): missing climate change framework, regulated prices, ever-changing legislation, taxation etc
2. Market risks: volatility of energy prices, demand uncertainty, new business models etc
3. Technological risks: new technologies impact, integration to existing systems, new project development risks etc

Policymakers must focus on reducing political and regulatory risks

1. Have a clear vision for sustainable energy and a master plan with clearly defined energy sustainability goals
2. Define coherent, long-term, and predictable energy policies, underpinned by well-implemented regulations
3. Recognise that investors are not going to provide capital without an attractive profit

The financial infrastructure must exist for capital to flow easily to the energy sector

1. Help policymakers and energy sector understand the role of different financial investors and instruments
2. Support efforts for the standardisation of instruments
3. Review existing rating models and develop new approaches to bundle smaller-scale projects

The energy sector must bring clearly bankable projects to the market

1. Be more proactive in the dialogues around energy policies
2. Establish standard procedures and best practices for data and disclosure
3. Create new pricing models that meet the reality of changing business models and encourage demand side response

Conclusions

1. There is enough money available if the right conditions are provided.
2. Policymakers must focus on implementing the policy frameworks to reduce political and regulatory risks.
3. The financial infrastructure must exist for capital to flow easily to the energy sector.
4. The energy sector must bring clearly bankable projects to the market.

Thank you

Any questions?

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