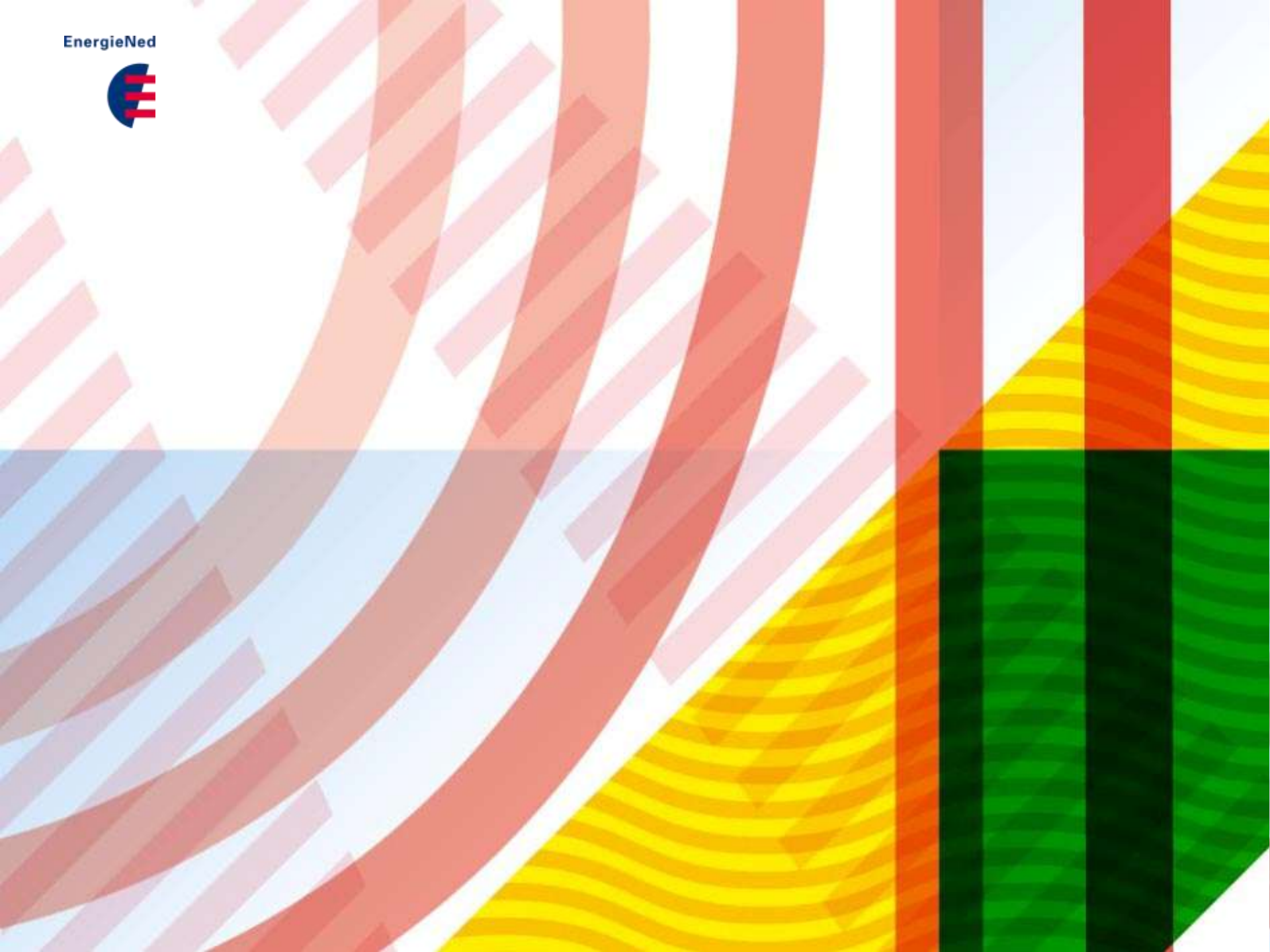


EnergieNed





Dutch Heat Law

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- 1. Focus of the Law**
- 2. Customer protection**
- 3. Environmental benefits**
- 4. Industry reaction**



1. Focus of the Law



Focus of the Law

- **Price protection for captive customers**
- **Environmental benefits of surplus heat use**
- **Cooling is excluded**
- **Only for small, captive customers**



2. Customer protection



DH tariff regulation

- **Maximum tariff, equal to gas-customer on basis of efficiency-calculation**
- **Cost+ approach for DH companies**
- **Every project its own “reasonable price”**
- **Possibility for pooling if projects have a negative result**
- **Regulator decides if pooling is allowed**



3. Environmental benefits



Environmental benefits

- **Prohibited dumping of surplus heat**
- **Obligatory re-use of surplus heat**



4. Industry reaction



Industry reaction

- **Different and fluctuating prices will raise many questions**
- **Strict calculation rules limit flexibility in development of new projects**
- **Work overload for the regulator and suppliers**
- **No incentive for efficiency improvement or innovation**
- **Single focus on forcing surplus heat producers is negative for investment climate**



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Thank you for your attention!