

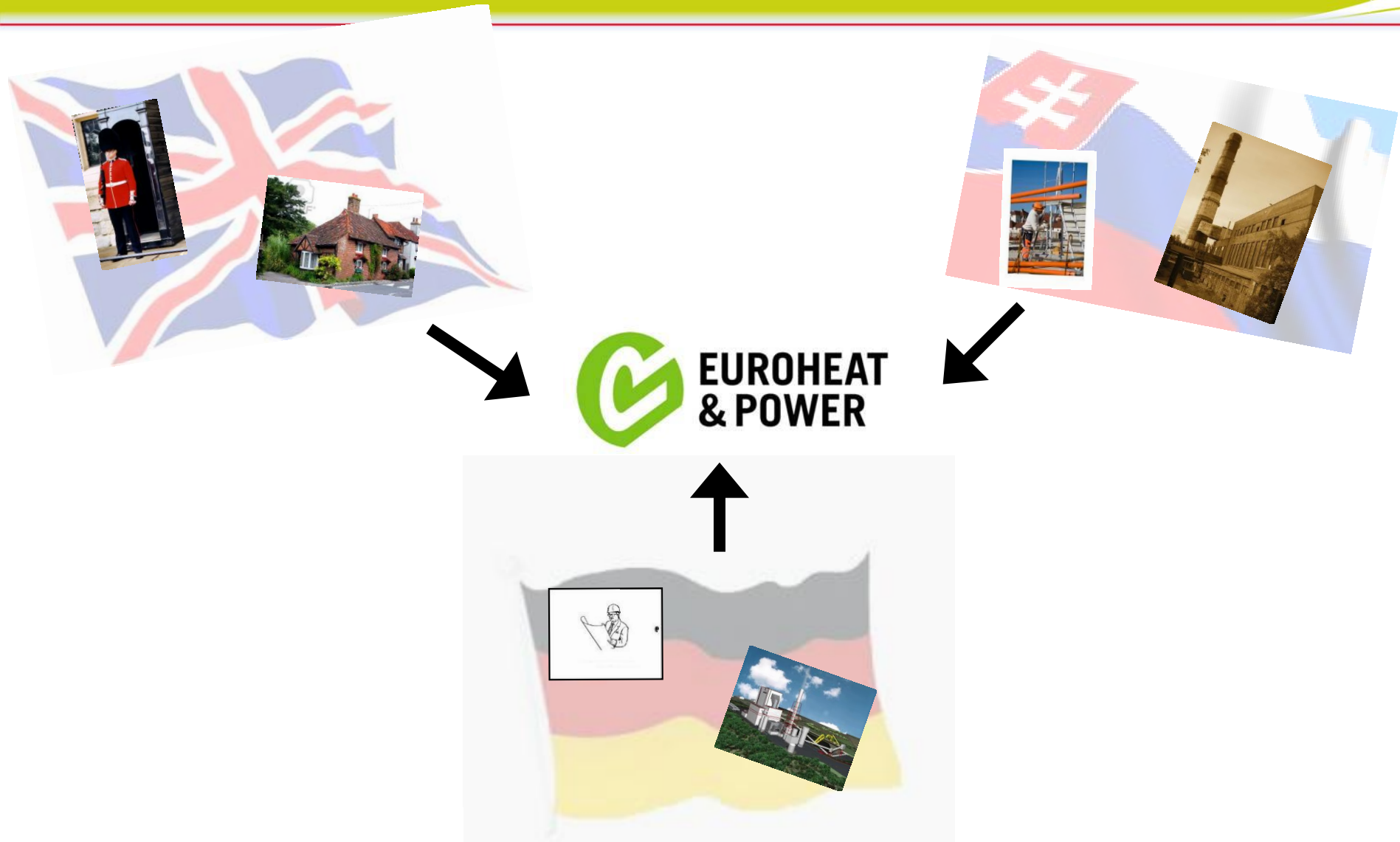
# Managing knowledge and transferring best practices



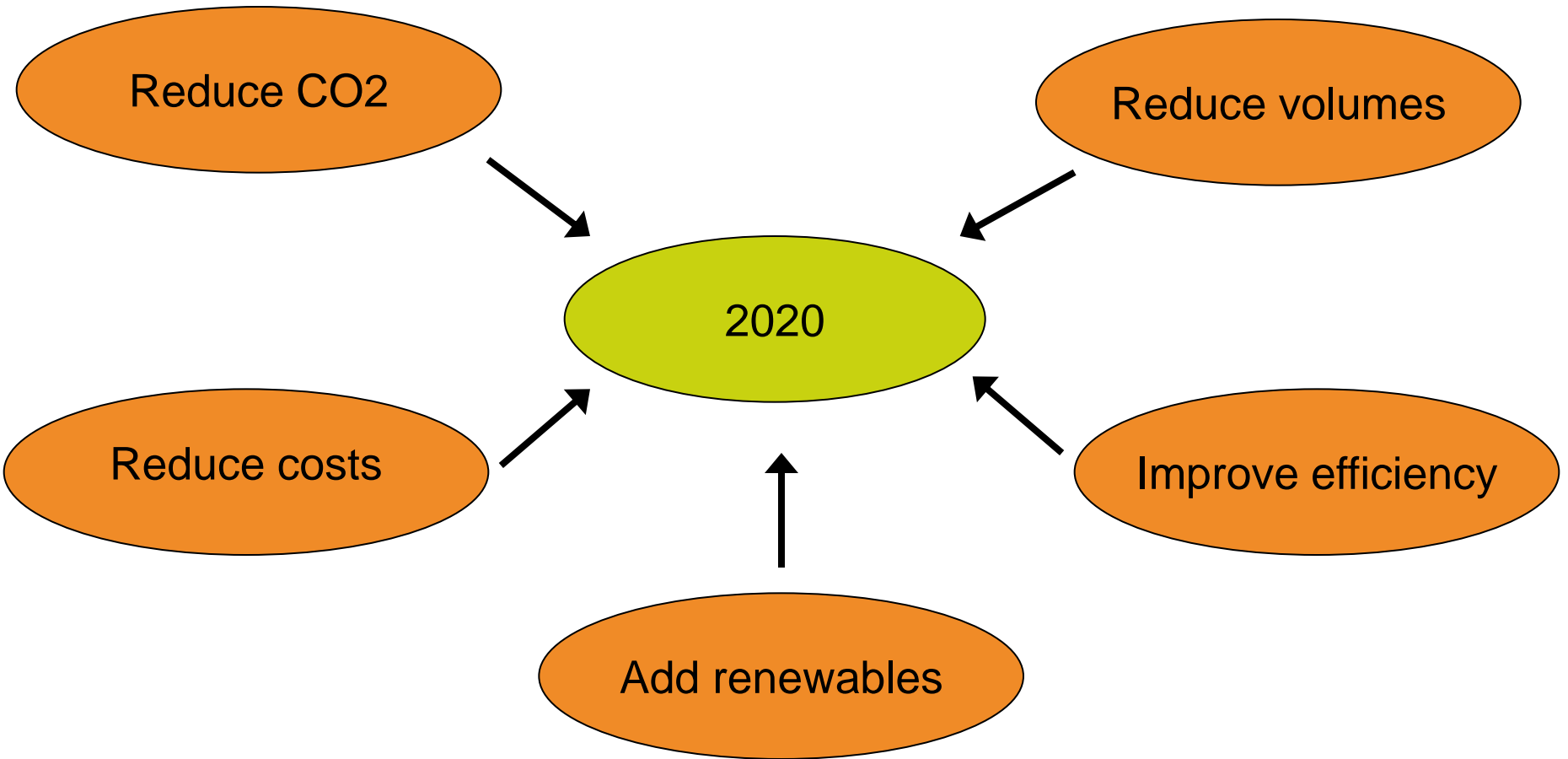
**Wilfrid Petrie**  
**Executive Vice-President GDF SUEZ**  
**Energy Services**



# Sharing knowledge among countries / cultures



# But with similar market pressures/end objectives





- **New regulations**
  - cost plus v. avoided costs**
  - incentives renewables, CO2 reductions**
- **Introduce new technologies**
  - Biomass with supply chain**
- **R&D**
  - Smart solutions & grids**
- **Exchange feedback from operations**

# How do we cooperate ?



## ➤ Meetings

- Collaboration with potential partners



## ➤ Experts networks

- Classical Knowledge Management
- Building high level standards and documents



## ➤ Social Networking

- This web 2.0 tool helps us to promote technical and commercial sharing among the employees

- 7 BUs concerned representing 17 countries

